



CITY of STRATFORD

Office of the Mayor
His Worship Dan Mathieson

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Confidential

Sent via Email

November 19, 2018

Mr. Tommy Wong
President
Xinyi Canada Glass Limited
Suite 702-704, 3601 Highway 7 East
Markham ON L3R 0M3

Dear Mr. Wong:

**Re: Xinyi Canada Glass Limited ("Xinyi")
New Facility – City of Stratford ("City")**

We can confirm that the City is excited about the opportunity to move forward with locating Xinyi's Canadian glass facility in the City and welcoming Xinyi to the City of Stratford. This non-binding Letter of Intent is being provided to confirm our understanding that Xinyi is committed to locating its Canadian facility in the City.

We have confirmed the province's support for the project along with the allocation of funds from the Jobs and Prosperity Fund. The province has also committed to working cooperatively with the City in obtaining a Minister's Zoning Order to permit the proposed development ensuring that construction can proceed in a timely manner.

The parties have agreed to work cooperatively to ensure fair and reasonable land costs. The City also agrees to take the following matters into consideration: property tax and tax incentives; supporting water main upgrade; providing volume discount for water and wastewater rates; implementation of reasonable wastewater service charges; and, working cooperatively with the province on the provincial initiatives to facilitate Xinyi's development. Each party shall keep confidential this Letter of Intent and all information each party obtains regarding the other party. The City shall not discuss the agreed upon location of Xinyi's operations with any other prospective individual or business so long as the parties are negotiating in good faith. This Letter of Intent simply confirms the City's understanding of Xinyi's desire to locate in the City and confirmation that Xinyi is, no longer, negotiating with or considering any other Ontario municipalities for its Canadian operations. The City acknowledges and understands its intention to provide strong administrative support and consideration of financial support where appropriate for the project at Stratford.

This non-binding Letter of Intent does not create any legal or binding obligations and is subject to the parties executing a mutually acceptable Agreement to reflect the agreed upon terms and conditions.

The City's obligations set out under this non-binding Letter of Intent shall be conditional upon Council of the City of Stratford's approval of Xinyi's development. We can however advise that the City is in support of Xinyi's development.

If this non-binding Letter of Intent accurately reflects your understanding with respect to locating your operations in the City, please sign the enclosed copy of this letter below and then date and return it to the attention of the undersigned by no later than 5:00 p.m. on November 20th, 2018.

Should you have any questions regarding the enclosed, please do not hesitate to contact our office.

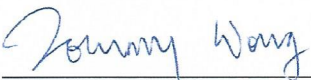
Yours truly,



Dan Mathieson
City of Stratford
Mayor

Accepted and agreed to by the undersigned this 19 day of November, 2018.

XINYI CANADA GLASS LIMITED

By:  _____

Name: Tommy Wong

Title: President

I have authority to bind the Corporation.