



CITY of STRATFORD

Office of the Mayor
His Worship Dan Mathieson

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November 20th, 2018

By Email Only steve.clark@pc.ola.org

The Honourable Steve Clark
Minister of Municipal Affairs and Housing
17th Floor, 777 Bay Street
Toronto, On M5G 2E5

Dear Minister Clark:

Re: Request for Ministerial Zoning Order

The City of Stratford, together with Perth County and the Township of Perth South, has been working diligently with Provincial staff to secure a new major investment for our community and for Ontario. We have now secured an agreement in principle with Xinyi Glass Canada to build the company's first manufacturing facility in North America, a great accomplishment. At this juncture, however, we require additional assistance from your government.

This investment opportunity represents a very large vote of confidence in our shared economy. We have worked for a number of months to find a suitable site, assist in due diligence, and arrive at comprehensive terms for a formal agreement. We have appreciated the Province's assistance in many forms throughout the process. Most recently, we have executed a Letter of Intent with Xinyi, and are now formalizing the Agreement of Purchase and Sale with the current property owners. We have also made plans with Xinyi for future growth on site in a subsequent phase.

In advance of this matter being publicly announced by your government, we are busy preparing a communications plan collaboratively, initiating our annexation process and updating our critical path to support a construction start in 2019.

At this juncture, we are seeking your assistance in obtaining a Ministerial Zoning Order, including addressing the issue of official plan conformity. While the annexation process will include extensive public consultation, the MZO is critical in order for all parties to meet key construction deadlines. I would also note that these and other lands to be annexed are a natural

extension of an existing industrial area in Stratford which already accommodates a variety of users, including heavy manufacturing.

Given our collection time constraints, we would be especially grateful to receive correspondence from the Province regarding an MZO no later than November 30th, 2018, which we can then use to solidify our critical path with Xinyi.

The City of Stratford, the County of Perth and the Township of Perth South remain available to discuss the project in greater detail at your convenience.

My sincere thanks for your consideration of this request, and we look forward to making this new investment a reality.

Sincerely,

A handwritten signature in black ink that reads "Dan Mathieson". The signature is written in a cursive, flowing style.

Dan Mathieson, Mayor

cc: County of Perth, Warden Walter McKenzie
Township of Perth South, Mayor Robert Wilhelm
Ms. Laurie Lablanc, Deputy Minister, MMAH
Ms. Marcia Wallace, Assistant Deputy Minister, MMAH

Councillors

*Brad Beatty ~ George Brown ~ Graham Bunting ~ Tom Clifford ~ Bonnie Henderson
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